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Rock Greiner
C/O Q Computers Mankato
2140 Hoffman Road
Mankato, MN 56001

**“FREE” ONSITE
I.T. ANALYSIS!**

To Whom It May Concern:

Q Computers would like to take this opportunity to familiarize you and your company with some exciting news about our company and how it may relate to you!

Were you aware that Q Computers can **save your company time, money and even just plain hassle** by allowing us to assist you with your company’s computer needs? Q Computers is now offering both in-house and onsite services for **computer training**, network solutions, network documentation, hardware sales, software sales, computer maintenance, **contracted IT work**, printer maintenance, software support, computer consulting, wireless computing, **web hosting, web design**, search engine optimization and much, much more!

Q Computers is the local hot spot for all your computer needs with the hardware resources to back those needs up. Our trained and certified staff members can assist your company in many ways, thus eliminating the need to maintain in-house IT solutions. Many companies waste time and effort trying to remain current and competitive with existing technologies. Since Q Computers is in the business of keeping up to date with changing technology, let us take the burden of obsolescence away for you.

One manner that Q Computers can accomplish this for you is our new **leasing program** available to businesses. With this new program Q Computers can keep you up to date by leasing hardware and software under 3 year programs with buyout options at the end of the lease.

Business analysts and IT Professionals recommend that businesses adopt a 3 year rotation plan for computer obsolescence. This means that each year one third of your machines are rotated out of service each year and this means no large capital investments are due every few years, when coupled with our lease program, this means less capital worries for your business and even offers benefits for tax purposes. Spread the capitalization out over time and save money on interest payments for large technology loans!

Q Computers can also show you how to save time and effort utilizing Microsoft Small Business Server 2003. With Small Business Server your company can take advantage of today’s **state of the art collaboration tools**. These tools are designed to allow users the ability to work together on projects via virtual meeting places and stay in the communication loop via Microsoft SharePoint. Utilization of a server also guarantees less effort for administration and increased security for all your crucial data. Having a server where all your data is protected means backups are much easier as each unit does not need to individually be backed up, and this saves time and equipment costs.

In conclusion, take this opportunity to save money, hassle and the chance to be more **flexible** with your IT needs and accept our invitation to review how we can assist your company. This means you can focus your time and efforts to running your business and leave the IT worries to us. If you would like more information please contact us at 625-5058 to schedule a **free onsite review** of your IT requirements, or stop by to check out our **server showcase, in-house classroom and inventory storefront full of both new and used computer hardware** at 2140 Hoffman Road Village East Center, Mankato, MN 56001.

Thank you for taking the time to review this letter.

Sincerely,
Rock Greiner – Manager Q Computers Mankato

